



CBA Newsletter

Chelmsford Business Association • Winter 2019

Chelmsford, MA 01824 • 987-250-3858 • www.chelmsfordbusiness.org

Member Of The Year - Tom Boucher



Rick Romano, Tom Boucher (Member of the Year), Kathy Kelley and John Harrington

Thomas N. Boucher

Tom has worked at the Lowell Five Cent Savings Bank for the past six years in his position as a Senior Vice President of Commercial Lending. He is responsible for expanding the bank's commercial loan portfolio and managing a lending team along the northern Route 3 corridor from Burlington, MA to Manchester, NH.

He has over 30 years of banking experience focusing on lending and credit administration. Tom is one of three founding officers of The Nashua Bank. He holds a Bachelor of Science degree in Finance and Economics from the University of Massachusetts, where he graduated Magna cum laude.

He is a life-long resident of Chelmsford and is currently active in a number community organizations, including the Chelmsford Business Association, Chelmsford Parade Committee and Chelmsford Rotary Club. He was recently appointed to the Chelmsford Economic Development Commission and served on the 2018 Chelmsford Tax Classification Committee.

Previously, Tom served as President for the Front Door Agency, Nashua NH; Treasurer for the Greater Nashua Chamber of Commerce; Board Director for the Nashua Youth Council, American Heart Association, the Greater Nashua Child Care Centers and the Chelmsford Rotary Club, including service as President.



BOARD MEETINGS DATES 2019

All Thursdays

February 14th

March 14th

April 11th

May 9th

June 13th





President's Message



Hello CBA Members:

We made it through to January 1 with only a quick November evening of snow – I am happy to keep the snow in New Hampshire and Vermont for now. The CBA Holiday party last month at the Princeton Station was quite a success and I thank all of you who were able to come and enjoy it, as well as each business owner who contributed a raffle prize.

This is the time of year when Chelmsford residents can pull papers to run for town wide offices. There are some important seats opening including Board of Selectmen seats. The election will be held on April 2, 2019. If you are considering a run for Selectman or other office, or if you know of someone who would make a great candidate, we encourage participation by pulling papers now. We live and work in a wonderful town and participation in town government is essential for that to continue. You can get additional election information on the Town of Chelmsford website.

Many of our members were very disheartened by the vote taken by the Board of Selectmen in December, to institute real estate tax classification for commercial buildings and move from zero difference between residential rates and commercial rates, to a 27% increase for businesses. This is a huge jump from one year to the next and it is reflected in the tax bills that were just mailed to everyone. It will be costly to business owners who own their buildings, as well as to tenant

businesses, who have triple net leases. We thank the two Selectmen, Pat Wojtas and Ken LeFebvre, who voted against this measure.

In spite of this vote on Tax Classification, we need to remain positive for 2019. Your CBA Board will continue to work diligently on your behalf, on a multitude of issues and we hope that Classification will be scaled back later this year.

Please congratulate Tom Boucher when you run into him He was awarded the CBA Member of the Year for 2018 and earned it with his dedication to the town – to both residents and businesses. You can read more about Tom in the accompanying article in this newsletter. Chelmsford has a great asset in Tom.

Wishing a happy, health and prosperous 2019 to each of you and your families.

Kathy Kelley
President



SHRED DAY

Bring All Those Old Files!

May 16, 2019 & September 19, 2019
1:00 Pm to 4:00 Pm

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All CBA members welcome!

Questions? Call Kathy Kelley at 617-996-1660



January 2019

My fellow Chelmsford Business Association Members,

On December 3, 2018, three members of the Chelmsford Board of Selectmen approved an incredibly short-sighted shift in the property tax rate. Chairman Glenn Diggs, Selectwoman Emily Antul and Selectman George Dixon voted to implement a split tax rate on the property owners of Chelmsford. The split tax rate "shifts" the burden of tax from one class to another. In Chelmsford's case, the owners of a residential parcel pay less real estate taxes for a \$400,000 piece of real estate than the owners of a commercial or industrial parcel valued at the same amount. The Board voted to assess the residential property owners at a tax rate of \$16.35 per thousand dollars of valuation and assess the commercial or industrial owners at a tax rate of \$22.21 per thousand dollars of valuation. The owner of that \$400,000 piece of real estate classified as residential will pay \$6,540 in real estate taxes to the Town but that same piece, if it was classified as commercial property, would pay the Town \$8,840, a difference of \$2,300. Notice the word "shift". There is no additional revenue to the Town in doing this split tax rate. It just moves the responsibility from one class (residents) to another (businesses).

This difference of over 35% shows an utter disregard for business property owners in Chelmsford and fails to consider what those businesses do for the Town. Many business owners support the Town in a number of ways. Obviously, most important to the Town is that we do not have any children in the school system. The school budget represents over 47% of the total Town budget. We do not impose on that area at all. Businesses also pay for their own trash pickup. Trash pickup and recycling represents 2% of the Town's budget. We don't use the Library, the fields, the Senior Center, etc. However, we recognize how important these services are to any Town and want to ensure these areas, as well as public safety and other essential Town functions, are as good as they possibly can be. It benefits all of us. You, as business owners, understand the benefit of having businesses in the Town. Apparently, three of the Selectmen do not.

Businesses support the Town in other ways. We are constantly being asked to donate money, goods or services to the many charities in Town, a very worthwhile and meaningful endeavor. We run, support, and volunteer hundreds of hours and thousands of dollars to operate the annual July 4th parade, recognized as one of the very best parades in our area. This event brings thousands of people to our Town every year. There are many other instances where our time, money and energy are expended for the benefit of our Town. This is what makes Chelmsford so special.

The Board of Selectmen has, just in the past year, established an Economic Development Commission, hired a full time Business Development Director and established a zoning overlay for the Route 129 district, all efforts to attract, recruit and retain businesses into Chelmsford. How can they, on one hand, understand that the only way to bring tax relief to the residential homeowner is to bring in more businesses that do not require the more expensive services of the Town but then slap an extra 35% in increased real estate taxes on these very businesses? It is unexplainable and nonsensical, and more aptly, harmful to all residents and business property owners.

Your Business Association was out in full force during this process to try to explain to the Board of Selectmen that this shifting was not in the best interest of the Town, either in the short-term or long-term. We had members from the previous Tax Classification Committee point out how and why after careful studies that the Committee voted against splitting the tax rate. Member after member explain how splitting the tax rate would harm their business. The Board was repeatedly told that increasing a tax burden may be a deciding factor in whether to relocate to or remain in Chelmsford. Our members described with deep passion how this additional burden would make it difficult to continue to operate their small stores in Chelmsford. Other explained that the increase tax costs cannot simply be passed on to the customers, contrary to statements made by Selectwomen Antul.

The recently mailed tax bills demonstrate that all of these messages were disregarded or simply ignored. Your Business Association feels your frustration. However, this fight is just beginning. This 35% is not the highest difference allowed by the state between residential and commercial/ industrial owners. Conversely, a rollback of this unfair burden is going to very hard to accomplish. We promise you that we will not stop fighting for the interests of the business owners in Chelmsford.

We know how much you love living, working and being a part of Chelmsford. We all share those common interests. Chelmsford has much to offer and it is in the best interest of all the property owners to have a Town that is recognized as business friendly.

Your support in the past has kept the Chelmsford business community competitive and now, more than ever, your support is critical in helping us to overturn this unfair and discriminatory policy. Please continue to support your Business Association. Our voices will be heard and not ignored.

Jim Shannon

CBA HOLIDAY SOCIAL

Saturday, December 1, 2018
The Princeton Station



Let's get this party started!!



*Margaret and Gary Persichetti and
Pat Wojtas*



*Jeff Hardy, Peter McAllister and
Donald Van Dyne*



Brian and Karen Reidy and Michael and Carrie McCall



Jon Mansfield and Jeff Hardy



Carol and Jim Cullen



*Hank Hamelin and Sue Langevin with Linda
Marchand and Robert LaPorte*



Let's dance!!

CBA HOLIDAY SOCIAL

Thanks to all our members who attended the Annual Holiday Social Dinner at the Princeton Station. The meal was delicious and everyone seemed to have a great time.

Please make note that the 2019 Holiday Social will be held on Thursday, December 12, 2019

Special thanks to all our members for donating great raffle prizes!!

Thanks to Mansfield Entertainment for providing great dancing music.

Thanks to our Master of Ceremonies and Board of Director, Jeff Hardy. Great Job, Jeff!

Also, Thanks to Bill Martin and Paul Aronian for filming the event for the “CBA Show.”

Our generous members:

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(I greatly apologize if I missed someone, the night tends to get a little hectic).



Sunny Acres Open House - L to R: Jeff Hardy, Shirley Eaton, Maryanne Walsh, Jeffrey Schwartz and Tom Boucher



Board of Directors Meeting



Lisa Marrone, Director of Business Development providing and Update for The Board of Directors



Josh Blagg - Dean of CHS (on left) Steve Murray - Principal of CHS (on right)



Donald Van Dyne of The Economic Development Committee attended the CBA Board Meeting on January 10th to provide an update.

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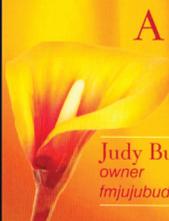
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Minimum Wage Increase Notice

As the first of the year is almost upon us we would like to remind you one more time that as of January 1, 2019, the minimum wage in the state of Massachusetts will increase to \$12 per hour. This was part of legislation which previously passed increasing the minimum wage gradually over the course of 5 years from \$11 per hour to \$15 per hour in 2023. Please adjust your payroll accordingly to reflect the new rate for 2019.



INTERESTED IN BEING FILMED?

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In Loving Memory of
Paul C. Hart
August 26, 1942 - December 18, 2018

PAUL HART - ONE OF THE CBA FOUNDING FOUR PASSES AWAY

It is with great sadness that members of the Chelmsford Business Association learned about the passing of another one of their “founding four” members. Paul Hart passed away unexpectedly on December 18th at the age of 76 after battling cancer.

Paul was the husband of Helen and was a “townie” and lifelong resident of Chelmsford where he raised his three children – Dan, Chris and Elizabeth - and loved spending time with his five grandchildren.

He was very active in many local boards and committees, including being one of the longest serving Selectmen in the history of Chelmsford serving from 1971 to 1986. Paul was a farmer alongside his dad Daniel “D.J.” Hart and grew wonderful produce at several locations in the Chelmsford Area. In 1986 Paul purchased the Glenview Pub and Grille in North Chelmsford which he ran before retiring in 1996.

CBA Executive Director John Harrington grew up next door to Paul and they played on the same Little League team and worked together at the farm. As adults they spent many great times together and were two of the driving forces behind forming the C.B.A. along with Ed Duffy and Charlie Parlee, who passed away last January.

He will truly be missed by all who knew him.



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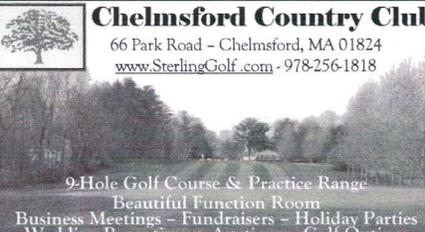
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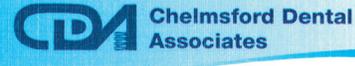
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Why not think about inviting a friend who owns or works at a Chelmsford business to join the CBA!

Invite a friend to join the CBA!

As a member you know the benefits of being a part of this great organization that is celebrating its 25th anniversary.

For details about membership contact the office at: 978-250-3858 or chelmsbusassoc@comcast.net



CHELMSFORD AGWAY FARMERS MARKET

Join us every Saturday this winter for our 9th annual Winter Farmers Market inside our heated greenhouse. We will have fresh produce, bagels, breads, fish & seafood, beef, pork, chicken, eggs, coffee, wine, empanadas, pierogi, fudge, honey, Greek bakery, soaps, jams, salsa, maple syrup, salads, sandwiches, soups, baked goods, jewelry, candles and plenty more! We also have free seminars on backyard chicken-keeping and bee-keeping. Follow our page for weekly updates!



Red Mill Graphics is excited to announce the opening of our new Auxiliary Building

Despite the increase in our taxes due to the newly adapted split tax rate, Red Mill Graphics is excited to announce the opening of our new auxiliary building this April 2019. The addition of this new building is giving us additional room to expand our large format and vehicle/truck wrapping and lettering services. RMG started investing in this expansion with the purchase of additional equipment in 2018. This investment has allowed us to expand our printing and production capabilities with banners, signs, POP displays and a variety of films for graphics. We are now able to print and apply graphics to a wide variety of substrates and on multiple surfaces such as floors, walls, cars and trucks.

The addition of this equipment is a great compliment to our offset and digital print equipment. We are now a complete one-stop graphics and print company.

Small or large, we're confident we can provide you with the right solution for your needs. We work with every customer to understand their goals and partner with them to achieve the best possible finished project – always on time and on budget.

- **Graphic Design**
- **Offset and Digital Printing**
- **Fulfillment and Mailing**
- **Banners, Signs, POP Displays and Film Coverings**
- **Vehicle Wraps and Truck Lettering**



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